

Business story
Extract from



PACIFIC
OFFICE SOLUTIONS
COPY • PRINT • FAX • SCAN • ARCHIVE

1988-2010
Serving the Coast **22** YEARS

Let Pacific help you get you out of your existing restrictive copier contract

Call Pacific now on 5452 1250
or email: sales@pacificos.com.

Seventy-five percent of all copiers supplied are provided on some form of rental / lease contract with a service contract linked to it. This is fine, but in many cases these contracts can be almost impossible to exit if you want to change or upgrade.

Pacific Office Solutions' consultants are experts at helping you get out of these restrictive contracts to give you the freedom of choice again. Sure, you might think this just means you will be locked in again with a different supplier.

you can keep to the original term and simply amend the same contract. This saves you paying out prohibitive contracts and forking over high penalties to a finance company just because you want to upgrade to new technology. Yes, we do offer all-inclusive plans and sometimes they are a great alternative. But again, the difference with our plans is that we handle the service billing ourselves, meaning we are flexible and allow you to change the volume structure as many times as you want without penalty.

Are you still giving staff access to important hard copy files & contracts when you could scan them all and automatically index them for filing, and still retrieve them for viewing or print them out - at the touch of a button? (All from your new multi-function copier - from Pacific Office Solutions, of course!)

These and many other cost- and time-saving options are what we can discuss for your consideration at our presentation.

Pacific Office Solutions is a supplier to most of the top users on the coast, Government clients include University of The Sunshine Coast.



PACIFIC OFFICE SOLUTIONS' CONSULTANTS ARE EXPERTS AT HELPING YOU GET OUT OF THESE RESTRICTIVE CONTRACTS, TO GIVE YOU THE FREEDOM OF CHOICE AGAIN.

AT PACIFIC WE BELIEVE WE NEED TO EARN YOUR BUSINESS RATHER THAN FORCE YOU INTO DOING BUSINESS WITH US BY LOCKING YOU INTO HARD TO GET OUT OF CONTRACTS.

Pacific's new Display Centre & Offices Forest Glen - Off Main Bruce Highway

Obviously we would like your business. But as a local family-owned business, we believe we need to earn your business rather than force you into doing business with us. Pacific Office Solutions offers a wide range of rental lease options, allowing you to choose which type of system you prefer. We have systems with terms starting from two years up to five years for clients with traditional applications.

The big difference is that we can offer a rental package that allows you to amend or add extra equipment, however - and this is important - instead of starting the contract all over again for another five years,

So, how does it work?

One of our experienced consultants will arrange a visit to your office after you have provided copies of your contract and the last invoice for service. We will install a very clever USB key with special audit software that creates a detailed report of your current print and copying. Within 48 hours we will be able to tell you if we can help and present you with a detailed assessment of your existing usage with our recommended solution.

This is a great time to consider document management. Consider this: Are you taking advantage of scanning to email instead of still paying to send faxes?

Nambour, Noosa, Caloundra & Gympie Hospitals (through Queensland Health), and has been the preferred supplier to Maroochy Shire Council for more than nine years. With over 2,000 local businesses, such as graphic designers Chilli Group, Print Shop Kwik Kopy Kawana, Ray White Group of Real Estate Agents choosing Pacific as their preferred supplier you can be assured of the very best service from a true local supplier.

Call Pacific now on 5452 1250 or email: sales@pacificos.com.au to arrange an appointment for a free copy/print audit and see if we can get you out of your restrictive copier contract.

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